

# GENERAL MOTORS COMPANY

## 2020 Model Year National Fleet Purchase Program (FVX)

### Buick

Model	National Fleet Purchase Allowance
Regal	\$1,200
Encore	2,100
Envision	2,200
Enclave	2,800

### Cadillac

Model	National Fleet Purchase Allowance
CT5	\$1,500
XT4	2,600
XT5	3,600
XT6	1,200
Escalade	5,300

### Chevrolet

Model	National Fleet Purchase Allowance
Spark	\$800
Sonic	1,000

Bolt	800
Malibu with 1FL/1LS/1LT/1SP/2LZ	2,500
Malibu with 1HY	1,800
Impala	
Camaro	1,000
<i>Corvette - no fleet allocation - executive delivery</i>	0
Trax	1,900
Equinox - excludes 1SM	1,400
<i>Blazer - no fleet allocation - executive delivery</i>	1,500
Traverse excludes 1L0	2,400
Tahoe	3,200
Suburban	3,700
Colorado Double Cab 2WD	1,100
Colorado Double Cab 4WD	2,300
Colorado Crew Cab 2WD	1,300
Colorado Crew Cab 4WD	2,500
Silverado 1500 Regular Cab 2WD with 1WT	2,700
Silverado 1500 Regular Cab 4WD with 1WT	2,800

Silverado 1500 Double Cab 2WD with 1WT/1CX/2CX	3,300
Silverado 1500 Double Cab 4WD with 1WT/1CX/2CX	3,500
Silverado 1500 Double Cab 2WD excludes 1WT/1CX	3,800
Silverado 1500 Double Cab 4WD excludes 1WT/1CX	4,000
Silverado 1500 Crew Cab 2WD with 1WT/1CX	3,400
Silverado 1500 Crew Cab 4WD with 1WT/1CX/2CX	3,600
Silverado 1500 Crew Cab 2WD excludes 1WT/1CX	3,900
Silverado 1500 Crew Cab 4WD excludes 1WT/1CX/2CX	4,100

Silverado 2500 HD Regular Cab 2WD with 1WT/1CX	1,900
Silverado 2500 HD Regular Cab 4WD with 1WT/1CX	2,100
Silverado 2500 HD Regular Cab 2WD excludes 1WT/1CX	2,300
Silverado 2500 HD Regular Cab 4WD excludes 1WT/1CX	2,500
Silverado 2500 HD Double Cab 2WD with 1WT/1CX	2,700
Silverado 2500 HD Double Cab 4WD with 1WT/1CX	2,900
Silverado 2500 HD Double Cab 2WD excludes 1WT/1CX	3,100
Silverado 2500 HD Double Cab 4WD excludes 1WT/1CX	3,300
Silverado 2500 HD Crew Cab 2WD with 1WT/1CX	2,800

Silverado 2500 HD Crew Cab 4WD with 1WT/1CX	3,000
Silverado 2500 HD Crew Cab 2WD excludes 1WT/1CX	3,100
Silverado 2500 HD Crew Cab 4WD excludes 1WT/1CX	3,400
Silverado 3500 HD Regular Cab 2WD with 1WT	1,900
Silverado 3500 HD Regular Cab 4WD with 1WT	2,100
Silverado 3500 HD Regular Cab 2WD excludes 1WT	2,300
Silverado 3500 HD Regular Cab 4WD excludes 1WT	2,500
Silverado 3500 HD Double Cab 2WD with 1WT	2,700
Silverado 3500 HD Double Cab 4WD with 1WT	2,900
Silverado 3500 HD Double 2WD excludes 1WT	3,100

Silverado 3500 HD Double 4WD excludes 1WT	3,300
Silverado 3500 HD Crew Cab 2WD with 1WT	2,800
Silverado 3500 HD Crew Cab 4WD with 1WT	3,000
Silverado 3500 HD Crew Cab 2WD excludes 1WT	3,200
Silverado 3500 HD Crew Cab 4WD excludes 1WT	3,400
Silverado Medium Duty 4500	4,000
Silverado Medium Duty 5500	5,500
Silverado Medium Duty 6500	6,000
Express 2500 Cargo Van	4,200
Express 3500 Cargo Van	5,300
Express Commercial Cutaway	3,800
Express Passenger	3.8

Low Cab Forward 3500 Gas	1,600
Low Cab Forward 4500 Gas	2,000
Low Cab Forward 4500HD/XD Diesel	2,000
Low Cab Forward 5500HD/XD Diesel	2,500
Low Cab Forward 6500XD Diesel	2,500

**GMC**

<b>Model</b>	<b>National Fleet Purchase Allowance</b>
Terrain	\$1,700
Acadia	1,800
Yukon	3,200
Yukon XL	3,700
Canyon Double Cab 2WD	1,100
Canyon Double Cab 4WD	2,300
Canyon Crew Cab 2WD	1,300
Canyon Crew Cab 4WD	2,500
Sierra 1500 Regular Cab 2WD with 1SA	2,700
Sierra 1500 Regular Cab 4WD with 1SA	2,800

Sierra 1500 Double Cab 2WD with 1SA/3SA/3SB	3,300
Sierra 1500 Double Cab 4WD with 1SA/3SA/3SB	3,500
Sierra 1500 Double Cab 2WD excludes 1SA/3SA/3SB	3,800
Sierra 1500 Double Cab 4WD excludes 1SA/3SA/3SB	4,000
Sierra 1500 Crew Cab 2WD with 1SA/3SA/3SB	3,400
Sierra 1500 Crew Cab 4WD with 1SA/3SA/3SB	3,600
Sierra 1500 Crew Cab 2WD excludes 1SA/3SA/3SB	3,800
Sierra 1500 Crew Cab 4WD excludes 1SA/3SA/3SB	4,100



Sierra 2500 HD Regular Cab 2WD with 1SA/3SA	1,900
Sierra 2500 HD Regular Cab 4WD with 1SA/3SA	2,100
Sierra 2500 HD Regular Cab 2WD excludes 1SA/3SA	2,300
Sierra 2500 HD Regular Cab 4WD excludes 1SA/3SA	2,500
Sierra 2500 HD Double Cab 2WD with 1SA/3SA	2,700
Sierra 2500 HD Double Cab 4WD with 1SA/3SA	2,900
Sierra 2500 HD Double Cab 2WD excludes 1SA/3SA	3,100
Sierra 2500 HD Double Cab 4WD excludes 1SA/3SA	3,300
Sierra 2500 HD Crew Cab 2WD with 1SA/3SA	2,800

Sierra 2500 HD Crew Cab 4WD with 1SA/3SA	3,000
Sierra 2500 HD Crew Cab 2WD excludes 1SA/3SA	3,100
Sierra 2500 HD Crew Cab 4WD excludes 1SA/3SA	3,400
Sierra 3500 HD Regular Cab 2WD with 1SA/3SA	1,900
Sierra 3500 HD Regular Cab 4WD with 1SA/3SA	2,100
Sierra 3500 HD Regular Cab 2WD excludes 1SA/3SA	2,300
Sierra 3500 HD Regular Cab 4WD excludes 1SA/3SA	2,500
Sierra 3500 HD Double Cab 2WD with 1SA/3SA	2,700
Sierra 3500 HD Double Cab 4WD with 1SA/3SA	2,900

Sierra 3500 HD Double 2WD excludes 1SA/3SA	3,100
Sierra 3500 HD Double 4WD excludes 1SA/3SA	3,300
Sierra 3500 HD Crew Cab 2WD with 1SA/3SA	2,800
Sierra 3500 HD Crew Cab 4WD with 1SA/3SA	3,000
Sierra 3500 HD Crew Cab 2WD excludes 1SA/3SA	3,200
Sierra 3500 HD Crew Cab 4WD excludes 1SA/3SA	3,400
Savana 2500 Cargo Van	4,200
Savana 3500 Cargo Van	5,300
Savana Commercial Cutaway	3,800
Savana Passenger	3,800

**Important:** Customers who participate in the Competitive Assistance Program (CAP) are **NOT** eligible for the National Fleet Purchase Program (FVX).

Vehicles ordered with FVX receive order date price protection (PRP). The fleet customer will have the option of selecting the greater of the available fleet incentive (FXV) or a retail consumer cash incentive in effect at the time of delivery, but not both.