

HYUNDAI MOTOR AMERICA

2020 Fleet Incentive Program

Hyundai

Model	Fleet Incentive
Accent	\$1,000
Ioniq	2,000
Veloster	
Elantra	2,000
Elantra GT	2,000
Sonata	1,500
Kona	1,500
Tucson	1,500
Santa Fe - 5 Passenger	2,000
Palisade FWD	1,100
Palisade AWD	1,100

Fleet Incentives will show as an invoice credit on factory-ordered fleet vehicles.

Genesis

Model	Fleet Incentive
Genesis G70	
Genesis G80	

Genesis G90	
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Fleet Incentives will show as an invoice credit on factory-ordered fleet vehicles.

KIA MOTORS AMERICA

2020 Commercial Fleet Incentive Program

Model	Fleet Incentive
Soul	\$1,100
Rio	1,700
Forte	2,000
Optima	3,700
Optima HEV & PHEV	3,600
Niro	2,000
Niro PHEV - Plugin Hybrid	2,500
Sportage FWD	4,100
Sportage AWD	4,200
Sorento FWD	5,500
Sorento AWD	5,800
Sedona	5,500

MAZDA USA

2020 Fleet Incentive Program

Model	National Fleet Incentive
Mazda3 Sedan	\$1,000
Mazda3 Hatchback	1,000
Mazda6	1,000

Miata	250
CX-3	750
CX-5	1,000
CX-9	1,000

NISSAN NORTH AMERICA

2020 Commercial Incentive Program

Nissan

Model	Fleet 1: 2-15 Vehicles	Fleet 2: 16-49 Vehicles
	Requires FAN	Requires FAN plus Fleet Agreement
LEAF	\$2,500	\$2,750
Versa Sedan - <i>all new</i>	1,250	1,750
Sentra - <i>all new</i>	1,500	2,000
Altima Sedan	2,000	2,400
Maxima	3,000	4,150
Z	2,000	3,000
Kicks	1,500	1,900
Rogue - <i>excludes HEV</i>	2,500	3,650
Rogue Sport	1,750	2,500
Pathfinder	3,750	4,900
Murano	3,000	4,150
Armada	4,000	4,650
Frontier	TBD	TBD
Titan King Cab/Crew Cab	5,900	6,650
Titan XD Crew Cab	5,900	6,650
NV Cargo - <i>excludes 1500S Low Roof</i>	1,250	2,000

NVP	1,250	2,000
NV200	2,000	3,250

Fleet Incentives will show as an invoice credit on factory-ordered fleet vehicles.

Infiniti

Model	Tier 1: 2-25 Vehicles	Tier 2: 26+ Vehicles
	Requires FAN	Requires FAN plus Fleet Agreement
Q50 Sedan	4,000	5,000
Q60 Coupe	4,000	5,000
QX50 Crossover	2,500	3,000
QX60 Crossover	5,000	6,000
QX80 SUV	6,500	7.5

Fleet Incentives will show as an invoice credit on factory-ordered fleet vehicles.

SUBARU OF AMERICA

2020 Fleet Incentive Program

Model	Fleet Incentive
BRZ	
Impreza	
Impreza WRX	
Legacy	
Outback	
Crosstrek	
Forester	
Tribeca	

TOYOTA MOTOR SALES USA

2020 Commercial Incentive Program - H1

Model	National Fleet Purchase Allowance
86	\$0
Prius	1,200
Prius Prime	2,500
Yaris Sedan/Hatchback	500
C-HR	1,000
Corolla	800
Corolla Hybrid	800
Corolla Hatchback (iM)	800
Camry	1,300
Camry Hybrid	1,300
Avalon	1,300
Avalon Hybrid	1,300
Sienna	1,500
Mirai	0
Supra	0
RAV4	1,000
RAV4 Hybrid	1,000
Highlander	600
Highlander Hybrid	600

4Runner	600
Land Cruiser	0
Sequoia	500
Tacoma	1,000
Tundra	1,900

Commercial Eligibility:

1. Individual commercial companies - must maintain a fleet of at least 10 vehicles in service.
2. All Commercial purchasers must maintain vehicles in service in the United States, excluding Hawaii, for a minimum of 12 months.
3. Lease companies do not qualify for Fleet production unless they are placing the order on behalf of a qualified fleet customer.

Volkswagen of America

2020 Fleet Incentive Program

Model	Fleet Incentive
e-Golf	\$0
Golf	\$2,500
GTI	2,500
Jetta  including GLI	3,000
Passat	4,250
Arteon	4,500
Tiguan	3,000
Atlas Cross Sport	3,250
Atlas	3,000